

Fundraising & Development

Raising money helps an organization improve services for the residents. The buildings, grounds and services are updated with donations. These help the communities serve others even better.



Are you a person who:

- Likes to sell things and persuade others?
- Tackles projects and completes them on time?
- Works well with others and stays in touch with friends?



How much schooling is needed?

Associate or Bachelor's Degree



How can you prepare to become a Fundraiser or Director of Development?

• Raise money for a cause.

What is the salary?

\$51,000 - \$141,000

- Study how businesses find funding.
- Learn to be a successful writer and communicator.



What are similar careers?

- Sales
- Teacher
- Nonprofit Worker



Career steps

Director
Grant Writer
Associate

Employment outlook





I've always loved raising money that helps other people. This work is more than a job. It is my way of helping others."

